

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (Date of earliest event reported): August 2, 2022

POWELL INDUSTRIES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

001-12488
(Commission
File Number)

88-0106100
(I.R.S. Employer
Identification Number)

8550 Mosley Road

Houston

Texas

77075-1180

(Address of principal executive offices)

(Zip Code)

(713) 944-6900

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17CFR230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17CFR240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17CFR240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17CFR240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
Common Stock, par value \$0.01 per share	POWL	Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 – Results of Operations and Financial Condition.

On August 2, 2022, Powell Industries, Inc. (NASDAQ: POWL) issued a press release regarding the Company’s results of operations for its fiscal 2022 third quarter ended June 30, 2022. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report, including the exhibit, is being furnished pursuant to Item 2.02 of Form 8-K and General Instruction B.2 thereunder. The information in this Current Report shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be deemed incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

Item 8.01 – Other Events

On August 2, 2022, Powell Industries, Inc. issued a press release announcing that its Board of Directors declared a quarterly cash dividend of \$0.26 per share payable to shareholders of record on August 17, 2022. This dividend will be paid on September 21, 2022. A copy of the press release is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

Item 9.01 – Financial Statements and Exhibits.

(d) Exhibits. The following exhibit is furnished as part of this Report.

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press Release dated August 2, 2022
99.2	Press Release dated August 2, 2022

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

POWELL INDUSTRIES, INC.

Date: August 2, 2022

By: /s/ Michael W. Metcalf
Michael W. Metcalf
Executive Vice President
Chief Financial Officer
(Principal Financial Officer)



POWELL ***PRESS RELEASE***

FOR IMMEDIATE RELEASE

Contacts: Michael W. Metcalf, CFO

Powell Industries, Inc.
713-947-4422

Robert Winters or Ryan Coleman
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POWELL INDUSTRIES ANNOUNCES FISCAL 2022 THIRD QUARTER RESULTS

HOUSTON — August 2, 2022 — Powell Industries, Inc. (NASDAQ: POWL), a leading supplier of custom-engineered solutions for the management, control and distribution of electrical energy, today announced results for the fiscal 2022 third quarter ended June 30, 2022.

Fiscal Third Quarter Key Highlights:

- Revenues totaled \$135 million;
- Net Income was \$9 million, or \$0.76 per diluted share including:
 - \$1.6 million or \$0.14 per diluted share gain on the sale of a non-core division, and
 - \$5.9 million or \$0.49 per diluted share from a non-recurring tax benefit;
- New orders totaled \$202 million;
- Backlog as of June 30, 2022, totaled \$503 million;
- Cash and short-term investments as of June 30, 2022, totaled \$99 million.

Brett A. Cope, Powell’s Chairman and Chief Executive Officer, stated, “Powell delivered a solid fiscal third quarter as we continue to recover from challenges brought on by the pandemic including the on-going disruptions to the global supply chain. Our operating divisions across the company delivered solid execution as we continue to progress productivity improvements across all elements of the business including our engineering, manufacturing and strategic sourcing teams. The \$202 million of new orders represents the highest quarterly total of new orders in

over two years and more importantly, marks the fifth consecutive quarter of increasing gross new order activity. It is also notable that there were no single, large project orders in the quarter as market activity was much more broad and balanced across most of our end markets.”

Revenues for the third quarter totaled \$135.5 million compared to \$127.9 million in the second quarter and compared to \$115.8 million in the third quarter in the prior year.

New orders placed in the third quarter totaled \$202 million compared to \$151 million in the second quarter and compared to \$103 million of new orders in the third quarter of the prior fiscal year.

Backlog as of June 30, 2022, totaled \$503 million which represents sequential growth of 14% compared to \$440 million as of March 31, 2022, and compares to \$426 million as of June 30, 2021.

Net income in the fiscal third quarter was \$9.1 million, or \$0.76 per diluted share, compared to a net loss of \$1.2 million, or \$0.10 per diluted share, in the fiscal second quarter and compared to a net loss of \$2.0 million, or \$0.17 per diluted share, in the fiscal third quarter of the prior year.

During the third fiscal quarter, the business recognized income resulting from two non-operational events. First, a \$1.6 million after tax gain was realized through the divestiture of a non-core, industrial valve repair and servicing division within the Powell Canada entity. This generated \$4 million of cash and added \$0.14 per diluted share. Secondly, due to the sustained, positive earnings generated out of Powell Canada, the valuation allowance that was previously established against the entity’s deferred tax assets was reversed. The reversal of this allowance results in a non-cash, increase in Net Income of \$5.9 million or \$0.49 per diluted share.

Cope added, “We remain pleased with the steady and consistent recovery of our Industrial end markets as well as the improvements that our strategic efforts, both to diversify our business and broaden our Services offering, are yielding. Across the industrial landscape, our Oil & Gas and Petrochemical end markets continue to show signs of a slow and steady recovery, supported by the favorable fundamentals of LNG, gas pipeline and gas-to-chemical projects. We continue to experience robust activity within our Utility and Commercial end markets. As a

result, we are entering our fiscal fourth quarter on very strong financial footing and with a large, healthy backlog of project orders.”

OUTLOOK

Commenting on the Company's outlook, Michael Metcalf, Powell’s Chief Financial Officer said, “Our book-to-bill ratio of 1.5x in the third quarter demonstrates the ongoing recovery across our core end markets and we are optimistic that these conditions will persist in the coming quarters. While we are experiencing a gradual and consistent recovery across our industrial base of customers, the positive momentum that we’ve seen in our Utility and Commercial markets is very encouraging, as evidenced by our strong backlog, closing the third quarter at \$503 million. Although the macro inflationary pressure and component availability challenges still persist across the supply chain, we continue to make steady progress offsetting these headwinds through pricing actions, efficiency improvements and strong supplier partnerships. Looking forward, we continue to anticipate gradually improving profitability as pricing, factory efficiencies and cost controls continue to gain traction, further enabling us to execute our strong and growing order book.”

CONFERENCE CALL

Powell Industries has scheduled a conference call for Wednesday, August 3, 2022, at 11:00 a.m. Eastern time. To participate in the conference call, dial 1-833-953-2431 (domestic) or 1-412-317-5760 (international) at least 10 minutes before the call begins and ask for the Powell Industries conference call. A telephonic replay of the conference call will be available through August 10, 2022 and may be accessed by calling 1-877-344-7529 (domestic) or 1-412-317-0088 (international) and using passcode 7590577#.

Investors, analysts and the general public will also have the opportunity to listen to the conference call over the Internet by visiting powellind.com. To listen to the live call on the web, please visit the website at least 15 minutes before the call begins to register, download and install any necessary audio software. For those who cannot listen to the live webcast, an archive will be available shortly after the call and will remain available for approximately 90 days at powellind.com.

Powell Industries, Inc., headquartered in Houston, designs, manufactures and services custom-engineered equipment and systems for the distribution, control and monitoring of electrical energy. Powell markets include large industrial customers such as utilities, oil and gas producers, refineries, liquefied natural gas facilities, petrochemical plants, pulp and paper producers, mining operations and commuter railways. For more information, please visit powellind.com.

Any forward-looking statements in the preceding paragraphs of this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties in that actual results may differ materially from those projected in the forward-looking statements. In the course of operations, we are subject to certain risk factors, competition and competitive pressures, sensitivity to general economic and industrial conditions, international political and economic risks, availability and price of raw materials and execution of business strategy. For further information, please refer to the Company's filings with the Securities and Exchange Commission, copies of which are available from the Company without charge.

POWELL INDUSTRIES, INC. & SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

(In thousands, except per share data)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2022	2021	2022	2021
	(Unaudited)			
Revenues	\$ 135,483	\$ 115,813	\$ 369,907	\$ 341,105
Cost of goods sold	116,424	98,646	318,329	288,513
Gross profit	19,059	17,167	51,578	52,592
Selling, general and administrative expenses	16,404	16,710	49,374	50,259
Research and development expenses	1,806	1,772	5,342	5,046
Amortization of intangible assets	—	44	—	132
Operating income (loss)	849	(1,359)	(3,138)	(2,845)
Other income	(2,006)	—	(2,285)	—
Interest expense (income)	(63)	(21)	(79)	(78)
Income (loss) before income taxes	2,918	(1,338)	(774)	(2,767)
Income tax provision (benefit)	(6,143)	703	(5,772)	(138)
Net income (loss)	\$ 9,061	\$ (2,041)	\$ 4,998	\$ (2,629)
Income (loss) per share:				
Basic	\$ 0.77	\$ (0.17)	\$ 0.42	\$ (0.22)
Diluted	\$ 0.76	\$ (0.17)	\$ 0.42	\$ (0.22)
Weighted average shares:				
Basic	11,810	11,720	11,792	11,700
Diluted	11,901	11,720	11,877	11,700
SELECTED FINANCIAL DATA:				
Depreciation and Amortization	\$ 2,375	\$ 2,610	\$ 7,206	\$ 7,899
Capital Expenditures	\$ 649	\$ 857	\$ 1,765	\$ 2,480
Dividends Paid	\$ 3,064	\$ 3,039	\$ 9,170	\$ 9,102

POWELL INDUSTRIES, INC. & SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)	June 30, 2022	September 30, 2021
	(Unaudited)	
Assets:		
Cash, cash equivalents and short-term investments	\$ 98,512	\$ 133,981
Other current assets	226,260	168,480
Property, plant and equipment, net	102,023	109,457
Long-term assets	25,009	24,274
Total assets	\$ 451,804	\$ 436,192
Liabilities and equity:		
Current liabilities	\$ 144,350	\$ 121,156
Deferred and other long-term liabilities	11,506	13,813
Stockholders' equity	295,948	301,223
Total liabilities and stockholders' equity	\$ 451,804	\$ 436,192
SELECTED FINANCIAL DATA:		
Working capital	\$ 180,422	\$ 181,305

 **POWELL** ***PRESS RELEASE***

FOR IMMEDIATE RELEASE

Contact: Michael Metcalf, CFO

Powell Industries, Inc.
713-947-4422

Robert Winters or Ryan Coleman
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POWELL INDUSTRIES DECLARES QUARTERLY CASH DIVIDEND

HOUSTON — August 2, 2022 — Powell Industries, Inc. (NASDAQ: POWL), a leading supplier of custom engineered solutions for the management, control and distribution of electrical energy, today announced that its Board of Directors has declared a quarterly cash dividend on the Company's common stock in the amount of \$0.26 per share. The dividend is payable on September 21, 2022 to shareholders of record at the close of business on August 17, 2022.

Powell Industries, Inc., headquartered in Houston, designs, manufactures and services custom-engineered equipment and systems for the distribution, control and monitoring of electrical energy. Powell markets include large industrial customers such as utilities, oil and gas producers, refineries, petrochemical plants, pulp and paper producers, mining operations and commuter railways. For more information, please visit powellind.com.