# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

FO	RM	<b>[ 8</b> -	·K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

**DATE OF REPORT: August 4, 2015** 

(Date of earliest event reported)

# POWELL INDUSTRIES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or other jurisdiction of incorporation or organization) 001-12488 (Commission File Number) 88-0106100 (I.R.S. Employer Identification Number)

8550 Mosley Road Houston, Texas (Address of Principal Executive Offices)

77075-1180 (Zip Code)

(713) 944-6900 (Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the a provisions:	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
	Written communications pursuant to Rule 425 under the Securities Act (17CFR230.425)

- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17CFR240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Action (17CFR240.14D-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17CFR240.13e-4(c))

#### Item 2.02 - Results of Operations and Financial Condition

On August 4, 2015, Powell Industries, Inc. (NASDAQ: POWL) issued a press release regarding the Company's results of operations for its third quarter ended June 30, 2015. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report, including the exhibit, is being furnished pursuant to Item 2.02 of Form 8-K and General Instruction B.2 thereunder. The information in this Current Report shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be deemed incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

#### Item 8.01 - Other Events

On August 4, 2015, Powell Industries, Inc. (the "Company") issued a press release announcing that its Board of Directors declared a quarterly cash dividend of \$0.26 per share payable to shareholders of record on August 19, 2015. This dividend will be paid on September 19, 2015. A copy of such press release is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

## Item 9.01 – Financial Statements and Exhibits

(d) Exhibits. The following exhibits are furnished as part of this Report.

Exhibit <u>Number</u>	Description
99.1	Press release dated August 4, 2015
99.2	Press release dated August 4, 2015

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

POWELL INDUSTRIES, INC.

Date: August 5, 2015

By: /s/ DON R. MADISON

Don R. Madison Executive Vice President Chief Financial and Administrative Officer (Principal Financial Officer)



# PRESS RELEASE

FOR IMMEDIATE RELEASE

Contacts: Don R. Madison, CFO Powell Industries, Inc.

713-947-4422

## POWELL INDUSTRIES ANNOUNCES FISCAL 2015 THIRD QUARTER RESULTS

#### Company reports adjusted diluted EPS of \$0.71

HOUSTON – AUGUST 4, 2015 – Powell Industries, Inc. (NASDAQ: POWL), a leading supplier of custom engineered solutions for the management, control and distribution of electrical energy, today announced results for the fiscal 2015 third quarter ended June 30, 2015.

Revenues for the third quarter of fiscal 2015 were \$176.7 million compared to revenues of \$150.8 million for the third quarter of fiscal 2014. The Company reported net income for the third quarter of \$7.0 million, or \$0.60 per diluted share, compared to net income of \$2.9 million, or \$0.24 per diluted share, in the third quarter of fiscal 2014. Third quarter fiscal 2015 results include a \$1.3 million restructuring and separation charge, net of tax. Excluding the restructuring and separation charge, net income for the third quarter of fiscal 2015 was \$8.4 million, or \$0.71 per diluted share. A reconciliation of this non-GAAP financial measure to net income is included in the financial tables below.

Michael A. Lucas, President and Chief Executive Officer, stated, "We realized improved operational and project execution during the third quarter. Project execution and efficiencies remain our top priority for the short term. Order rates also held up better than expected as we saw solid new bookings in the quarter, driven by a couple of large projects that included an LNG terminal and a pipeline project.

"The continued downward pressure on oil prices has significantly reduced capital spending throughout the energy markets. Although it is not clear how long this cycle will extend, we anticipate slowing order rates throughout the remainder of 2015 and well into 2016. We continue to closely monitor activity in order to be prepared to support our customers with their capital projects."

New orders placed during the third quarter of fiscal 2015 totaled \$193 million compared to \$167 million in the second quarter of fiscal 2015 and \$172 million in the third quarter of fiscal 2014. The Company's backlog as of June 30, 2015 was \$518 million compared to \$499 million as of March 31, 2015 and compared to \$477 million at the end of last year's third quarter.

#### **OUTLOOK**

The following statements are based on the current expectations of the Company. These statements are forward-looking, and actual results may differ materially as further elaborated in the last paragraph below.

Based on its backlog and current business conditions, Powell Industries currently expects full year fiscal 2015 revenues to range between \$635 million and \$665 million, compared to its previous guidance range of \$625 million and \$675 million. Fiscal year 2015 adjusted earnings are now expected to range between \$1.25 and \$1.40 per diluted share, revised from \$1.25 to \$1.50 in previous guidance. The Company's earnings guidance excludes all restructuring and separation costs and tax adjustments. Year-to-date, the Company recorded \$2.2 million in restructuring and separation costs, net of tax, and is continuing to evaluate additional restructuring that may be needed to align operating costs with expected market conditions.

#### CONFERENCE CALL

Powell Industries has scheduled a conference call for Wednesday, August 5, 2015 at 11:00 a.m. eastern time. To participate in the conference call, dial 412-902-0030 at least 10 minutes before the call begins and ask for the Powell Industries conference call. A replay of the call will be available approximately two hours after the live broadcast ends and will be accessible until August 12, 2015. To access the replay, dial 201-612-7415 using a passcode of 13613041#.

Investors, analysts and the general public will also have the opportunity to listen to the conference call over the Internet by visiting <u>powellind.com</u>. To listen to the live call on the web, please visit the website at least fifteen minutes before the call begins to register, download and install any necessary audio software. For those who cannot listen to the live webcast, an archive will be available shortly after the call and will remain available for approximately 90 days at <u>powellind.com</u>.

Powell Industries, Inc., headquartered in Houston, engineers packaged solutions and systems for the management, control and distribution of electrical energy. Powell markets include large industrial customers such as utilities, oil and gas producers, refineries, petrochemical plants, pulp and paper producers, mining operations and commuter railways. For more information, please visit <u>powellind.com</u>.

Any forward-looking statements in the preceding paragraphs of this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties in that actual results may differ materially from those projected in the forward-looking statements. In the course of operations, we are subject to certain risk factors, competition and competitive pressures, sensitivity to general economic and industrial conditions, international political and economic risks, availability and price of raw materials and execution of business strategy. For further information, please refer to the Company's filings with the Securities and Exchange Commission, copies of which are available from the Company without charge.

This press release contains references to certain non-GAAP financial measures discussed above. Please see the financial table below for more details on these non-GAAP financial measures, including a reconciliation of these non-GAAP financial measures to net income and the reasons management believes these measures are useful to investors.

# POWELL INDUSTRIES, INC. & SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

		nths ended e 30,		iths ended e 30,
	2015	2014	2015	2014
(In thousands, except per share data) Revenues	\$176,733	(Unau \$150,800	\$499,533	\$484,967
Cost of goods sold	143,789	121,158	421,219	385,239
Gross profit	32,944	29,642	78,314	99,728
Selling, general and administrative expenses	18,013	23,024	58,293	66,750
Research and development expenses	1,642	1,791	5,108	5,787
Restructuring and relocation expenses	1,406	_	2,738	_
Amortization expense	114	122	345	658
Operating income	11,769	4,705	11,830	26,533
Other income	(507)	(507)	(1,893)	(1,014)
Interest expense	42	36	111	141
Interest income	_	(4)	(88)	(10)
Income from continuing operations before income taxes	12,234	5,180	13,700	27,416
Income tax provision	5,185	2,233	10,573	10,226
Income from continuing operations	7,049	2,947	3,127	17,190
Income from discontinued operations, net of tax				9,604
Net income	\$ 7,049	\$ 2,947	\$ 3,127	\$ 26,794
Earnings per share:				
Continuing operations	\$ 0.60	\$ 0.25	\$ 0.26	\$ 1.43
Discontinued operations	<u> </u>	\$ —	\$ —	\$ 0.80
Basic earnings per share	\$ 0.60	\$ 0.25	\$ 0.26	\$ 2.23
Continuing operations	\$ 0.60	\$ 0.24	\$ 0.26	\$ 1.43
Discontinued operations	<u>\$</u>	<u> </u>	<u> </u>	\$ 0.80
Diluted earnings per share	\$ 0.60	\$ 0.24	\$ 0.26	\$ 2.23
Weighted average shares:				
Basic	11,802	12,015	11,953	12,004
Diluted	11,845	12,075	11,991	12,063
SELECTED FINANCIAL DATA:				
Depreciation and Amortization	\$ 3,445	\$ 2,833	\$ 10,239	\$ 8,428
Capital Expenditures	\$ 5,554	\$ 3,730	\$ 34,246	\$ 11,296

# POWELL INDUSTRIES, INC. & SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)	June 30, 2015 (Un	September 30, 2014 naudited)
Assets:		
Current assets	\$323,518	\$ 357,327
Property, plant and equipment (net)	162,266	156,896
Long-term assets	17,639	27,220
Total assets	\$503,423	\$ 541,443
Liabilities & equity:		
Current liabilities	\$146,395	\$ 158,099
Long-term debt and capital lease obligations, net of current maturities	2,400	2,800
Deferred and other long-term liabilities	8,980	9,447
Stockholders' equity	345,648	371,097
Total liabilities and stockholders' equity	\$503,423	\$ 541,443

#### **POWELL INDUSTRIES, INC. & SUBSIDIARIES**

#### NON-GAAP NET INCOME RECONCILIATION

	Three months ended June 30,		Nine months ended June 30,	
(In thousands)	2015	2014 idited)	<b>2015</b> (Unau	2014
Net Income:	(Ollau	idited)	(Ollau	uiteu)
Income from continuing operations	\$ 7,049	\$ 2,947	\$ 3,127	\$17,190
Income tax reserve release (FIN 48)	_	_	(4,149)	_
Restructuring and separation costs, net of tax	1,341	_	2,207	_
Canadian tax valuation allowance			8,996	
Non-GAAP net income from continuing operations	\$ 8,390	\$ 2,947	<u>\$10,181</u>	\$17,190
Diluted shares outstanding	11,845	12,075	11,991	12,063
Diluted Earnings Per Share:				
Earnings (loss) per share	\$ 0.60	\$ 0.24	\$ 0.26	\$ 1.43
Non-GAAP earnings per share	\$ 0.71	\$ 0.24	\$ 0.85	\$ 1.43

For all periods presented, the Company defines non-GAAP net income as net income from continuing operations which excludes: 1) the Income tax reserve release (FIN 48); 2) Restructuring and separation costs, net of tax; and 3) the Canadian tax valuation allowance. Non-GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. However, the Company believes by excluding these items, these non-GAAP financial measures are helpful in comparing the historical results to current results and measuring operating earnings trends. The Company also believes the disclosure of non-GAAP net income will help investors meaningfully evaluate and compare its cash flow generating capacity from quarter to quarter and year to year.

The non-GAAP adjustments, and the basis for excluding them from GAAP financial measures, are outlined below:

- Income tax reserve release (FIN 48) In the second quarter of Fiscal 2015, we released an income tax reserve of \$4.1 million for R&D tax credits upon the closing of an IRS audit
- **Restructuring and separation costs, net of tax** In Fiscal 2015, we incurred restructuring and separation costs of approximately \$1.3 million in the third quarter and \$2.2 million year-to-date to align our operating cost structure with expected market conditions.
- Canadian tax valuation allowance In the second quarter of Fiscal 2015, we established a \$9.0 million valuation allowance against the Canadian deferred tax assets because we believe that we may not be able to realize the benefits of the deductible differences based on the historical Canadian losses.

Due to the nature of these items, the Company does not believe that these items reflect its ongoing operations.



# PRESS RELEASE

FOR IMMEDIATE RELEASE

Contact: Don R. Madison, CFO Powell Industries, Inc. 713-947-4422

## POWELL INDUSTRIES DECLARES QUARTERLY CASH DIVIDEND

HOUSTON – AUGUST 4, 2015 – Powell Industries, Inc. (NASDAQ: POWL), a leading supplier of custom engineered solutions for the management, control and distribution of electrical energy, today announced that its Board of Directors has declared a quarterly cash dividend on the Company's common stock in the amount of \$0.26 per share. The dividend is payable on September 16, 2015 to shareholders of record at the close of business on August 19, 2015.

Powell Industries, Inc., headquartered in Houston, engineers packaged solutions and systems for the management, control and distribution of electrical energy. Powell markets include large industrial customers such as utilities, oil and gas producers, refineries, petrochemical plants, pulp and paper producers, mining operations and commuter railways. For more information, please visit <u>powellind.com</u>.

###